

Nigerian National Petroleum Corporation
NNPC Towers, Herbert Macaulay way, central Business District,
P.M.B. 190, Garki, Abuja – Nigeria.

Pre-Qualification of Tender; Engagement of Investors for Relocation and Collocation of Offshore Refineries at NNPC Refineries Facility

(1.0) Introduction:

NNPC is the largest business entity and investor in Nigeria, and is among the foremost national oil companies in the world. It is a wholly-owned statutory corporation of the Federal government of Nigeria with responsibility for managing Nigerians government interest in the upstream, mid-stream and downstream petroleum sector, NNPC presently owns 3 refineries in Nigeria with combined refining capacity of 445,000 BPSD.

NNPC intends to engage interested competent and reputable investors on a private partnership arrangement for relocation of any identified offshore Refineries to Nigeria as a collocated Brownfield Refinery project. The offshore Refineries shall be sited side by side the existing NNPC Refineries to leverage on the available NNPC facilities and assets.

(2.0) Objective of the Project:

The overall objective of the Brownfield project is to achieve increased domestication of crude oil refining on a fast track towards meeting the National Petroleum Products demand for the Country.

The goal is to ramp up NNPC Refining capacity from present level of 445,000BPSD to 695,000BPSD with relocation and collocation of offshore Brownfield Refineries to NNPC facilities distributed below.

Warri Refinery – 100,000 BPSD

Port Harcourt Refinery – 100,000 BPSD

Kaduna Refinery -50,000 BPSD

(3.0) Scope of Work;

The Scope of work includes, but not limited to the following deliverables:-

- Selection of an offshore Refinery in operation for acquisition and relocation to Nigeria by the investor(s).
- Establish the selected Refinery name plant capacity is not below 50,000BPSD, and also not exceeding 120,000 BPSD maximum.

- Establish that selected capacity has full processing plants configuration of Crude Distillation unit (CDU), Naphtha Hydrotreating Unit/Catalytic Reforming Unit (NHU/CRU), and Fluid Catalytic Cracking (FCC) or Residue Fluid Catalytic Cracking unit (RFCC), Other available process units shall be considered as added advantages.
- Establish the selected Refinery base ease design crude oil feedstock is between Specific Gravity of 0.8400-0.8550.
- Establish adequate funds guarantee or syndicate finance of over \$500million for acquisition, relocation, integration, modification, and commissioning of the Brownfield project on 100% self-funding arrangement by the investor(s) without any counter-part funding from NNPC.
- Deploy procurement expertise to cover materials specification, vendor supply chain and collaboration for critical/major equipment and integration of plant.
- Execute construction, installation, commissioning, and operations of plant, facilities and systems.
- Construction and management of storage facilities and warehousing of materials. Application of materials classification, codification and database for the collocated refinery.

(4.0) Issuance of Memorandum of understanding (MOU):

Memorandum of Understanding (MOU) shall be issued immediately to successful Pre-qualified investors as a working document, to proceed with the Brownfield project pending a full contract obligation between both parties.

(5.0) Pre-Qualification Requirements;-

(5.1) Full detailed Company profile with CAC certificates of incorporation; certified true copies of memorandum and article of Association of the company and CAC form C02 and C07 (particular of directors) both local and abroad.

(5.2) Company Tax Clearance Certificate for the last Three (3) years (2012, 2013 and 2014)

(5.3) Evidence of VAT Registration and Remittance.

(5.4) Evidence of compliance with part iv, 16(d) of the Public Procurement Act 2007 as it relates to Pension (certificate or exemption from Pencom) and section 1(2) Pension Reform Act 2004 (where applicable).

(5.5) Evidence of Compliance with the Training Fund (ITF) Amendment Act 2011 by inclusion of copy of Compliance Certificate from the industrial Training Fund (where applicable).

(5.6) Audited Account for the past Three (3) years (2012, 2013 and 2014)

(5.7) Nigerian Content plan that demonstrates full utilization of Nigerian Labour and services with detailed description of roles, work scope and man-hours in order to achieve minimum targets as set out in the recruitment of the NOGICD Act 2010 and any other target as may be directed by the Nigerian Content Development and Monitoring Board (NCDMB).

(5.8) Current and in place organizational structure with detailed experience and skills of the management personnel with names. Provide evidence (personnel list and position organization chart) percentage of management that are Nigerian National and the percentage of the total workforce that are Nigerians.

(5.9) Detailed past/present commitment to staff training and development of Nigerian Personnel.

(5.10) Company's Cashes and QA/QC Policy and details of safety recovery for accidents, incidents, injuries and damages for the past three (3) years e.g, Lost time Incident, and Down-Time etc.

(5.11) Any additional information that will enhance the potential of the company.

(5.12) Evidence of collaboration with original Refinery Builder (ORB) and process licensors for NNPC Warri, Port Harcourt and Kaduna Refineries.

(5.13) Evidence of Engineering, Procurement and Construction (EPC) Contractors with foot prints in Hydrocarbon processing industry for domestication of Refinery Mechanical works and Technology Transfer.

(5.14) Attach evidence of offshore Refinery acquisition, ownership or Memorandum of Understanding (MOU) on ownership transfer.

(5.15) Attach site pictorials of selected offshore Refineries stated for relocation and collocation to NNPC Refineries in Nigeria and certification of metallurgy and mechanical integrity.

(5.16) Attach selected Refineries process plants configuration and capacities stated for relocation to NNPC facilities.

(5.17) Attach evidence of \$500million – \$800million fund guarantee or syndicated finance earmarked for integration and commissioning of relocated Brownfield Refinery alongside the existing NNPC Refineries.

(5.18) Evidence of similar or related experiences in the oil and gas industry.

(5.19) Certainty of business integrity and pre-signed undertaking to strictly comply with Nigeria anti-corruption laws in processing the bid and executing the contract if successful.

(5.20) Provide evidence of products quality and certification for the last five (5) years of operation.

(5.21) All Bidders/Investors should indicate NNPC Refinery of interest for relocation and collocation of selected off-shore Refinery.

(6.0) Submission of Bid Documents:-

All prospective investor(s) willing to tender for the collocation Brownfield project as described above shall submit all relevant documentation as stipulated in above 5.0.

The requested information and supporting documents with reference to the requirements should be submitted in One (1) original plus one (1) hard copy and One (1) Electronic Flash Drive in sealed envelopes and clearly marked “**Invitation to Tender for Engagement of Investors for Relocation and Collocation of Offshore Refineries at NNPC Refineries Facility**”.

The submission should reach the address below on or before Thursday 31st March, 2016 at 12:00 noon.

**The Secretary,
R&T DEXCOM Tenders Board
Block D, 1st Floor, Room 450,
NNPC-Towers,
Herbert Macaulay Way,
Central Business District,
Abuja**

The bids shall be opened and endorsed immediately after the closing date and time.

(8.0) Important Information: –

It must be noted that;

(a) Only Shortlisted investor(s) will be contacted for collection of Memorandum of Understanding (MOU).

(b) Late submission of bids shall be rejected.

- (c) Non-submission of proof of evidence to items 5.12 – 5, 19 shall be regarded as “fatal flaws”.
- (d) Offshore refinery equipment cost insurance and freight (CIF), clearing and forwarding to site shall be at the expense of the investor.
- (e) All claims shall be verified for authenticity.
- (f) All cost incurred by you as a result of this bidding exercise and any subsequent request for information shall be at your expenses,
- (g) The pre-qualification and any related due process neither creates any commitment by NNPC nor establishes any Legal relationship.

Signed: Management